



BUCKBEE MEARS COMPANY

245 E. 6TH ST. • SAINT PAUL 1, MINNESOTA
AIR MAIL

September 4, 1964

INDUSTRIAL DIVISION

TELEPHONE: 227-6371

AREA CODE: 612

T. Nelson
Sys. Engr.
Interlocking Sys. Company
P. O. Box 1546
Poughkeepsie, New York 12603

Dear Mr. Nelson:

Thank you for your inquiry concerning our products and processes.

We are enclosing with this communication our latest brochures describing the applications of our processes to manufacture custom-built component parts to your specifications. Thus, we have etched, electroformed, and scribed thousands of original parts for the electronic industry and allied fields.

It is our aim to constantly improve our processes and production facilities of precision parts, as well as mass-produced, low-cost, component parts. We will be most interested to discuss specific applications with you at any time.

We most cordially invite you and your staff to submit to us any sketch or drawing of a component part to enable us to quote you promptly.

Thank you again for your interest in our processes!

Very truly yours,

BUCKBEE MEARS COMPANY

Harvey T. Holsapple
Harvey T. Holsapple
Sales Manager
Industrial Division

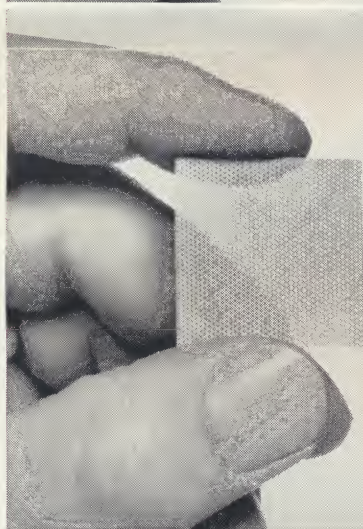
HTH/bw

enclosure



**PUT 2600
HOLES IN A
SQUARE INCH
OF STEEL?**

(or a million
holes in a sq. inch
of nickel?)



**MINNESOTANS
DO IT!**

Buckbee Mears, Saint Paul, Minnesota



**OR MAKE A
HOUSE FOR
MOON MEN?**

(a light-weight,
expandable, self-
rigidizing space shelter
that tucks away in
the corner of a space
ship until erected
on the moon.)

**MINNESOTANS
DO IT!**

VIRON (div. of Geophysics Corporation of America) Anoka, Minnesota

THESE SAME SKILLS CAN BUILD YOUR BUSINESS

It makes good sense to cash-in on the investment we've made in people.

If your business depends on skilled, *responsible* labor to make a profit; if your business thrives on thinking, *creative* employees and the stimulation of a dynamic scientific community, then a Minnesota industrial location will make sense. You capitalize on the investment Minnesotans have made in *people*.

Minnesotans *believe* in the wisdom of thrift and investment. Most of all Minnesotans believe in investing in people . . . in the development of personal skills and talents, in education, in building strong character.

For example, consider this fact. The University of Minnesota is the *fourth* largest University in the nation . . . one of the foremost institutions of research and learning in the world. How come? Not because we have a large population. Not because of extraordinary wealth. It's because Minnesotans believe in investing in the development of people.

Or consider the meaning of Minnesota's standing in the Armed Forces Qualification Tests, where Minnesota's young men are compared objectively with millions of young men from throughout the country. Year after year, Minnesotans consistently lead the nation in these intelligence tests.

Highly Productive Labor.

That's one of the important advantages a Minnesota plant location offers. Not only do you find an advanced and dynamic scientific community in Minnesota, but you also find employees who are intelligent, skilled, self-reliant . . . who have the character to welcome responsibility, cherish excellence, and whose pride will not permit work that just "gets by".

PLUS

- Minnesota is a good place to LIVE . . . from the cultural wealth of the cosmopolitan "Twin Cities" to soul-stirring, virgin wilderness . . . unlimited cultural and recreational opportunities.
- Minnesota is rich in natural resources . . . mineral, farm and forest . . . and offers an abundant water supply.
- Minnesota enjoys exceptional transportation and communication facilities . . . at the crossroads of international air, rail, water and highway systems.

LET US HELP YOU, confidentially, of course.

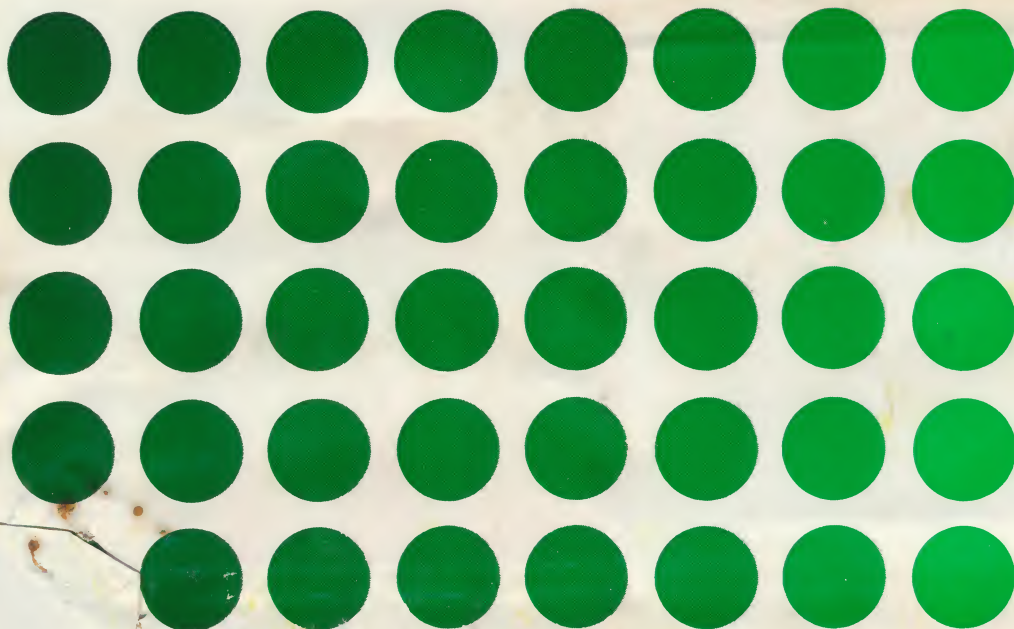
CALL OR WRITE DIVISION

Department of Business Development
State Capitol, Saint Paul, Minnesota (55101)



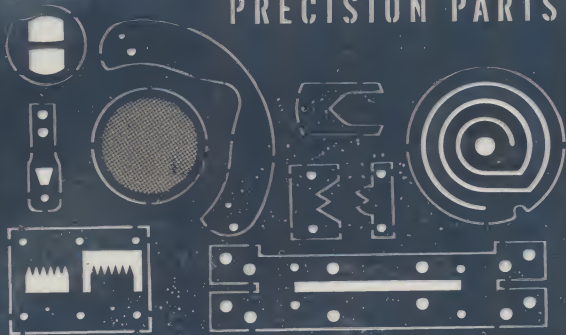


A mask was needed to focus the images in a color TV tube. It required 441,222 perfect holes, perfectly positioned in a 21 inch screen. Nothing like it had even been made before, but Buckbee Mears did it - now produces them by the thousands. □ The food, petroleum and chemical industries needed a sieve accurate to \pm two microns. BMC made it □ M.I.T. wanted a camera lense to photograph the sun from a rocket in orbit. BMC made it □ Any configuration that can be drawn or scribed can be reproduced photomechanically in a wide variety of glass and metals, including precious metals. Small runs are economical because no dies are required - quantity runs may be made on automatic machinery □ Don't say "it can't be done" until you call BMC.



*pleased
as punch*

PRECISION PARTS



BUCKBEE
SAINT PAUL



MEARS CO.
MINNESOTA